

"Systal helped to deliver a critical project against a tight deadline to ensure our IT systems could be transferred successfully to our new HQ, which builds on a partnership that goes back many years."

KEITH ANDERSON, SCOTTISHPOWER CEO

ABOUT SYSTAL

WHO WE ARE

Systal Technology Solutions is an IT Services Integrator. We help our customers optimise IT to maximise the value of technology. We deliver on IT strategy, deployment and integration of technologies, including 3rd party cloud and internet service provider services, and manage elements of their infrastructure on their behalf.

- Headquartered in Scotland, our staff are based across the UK and Europe.
- We are an IBM, Microsoft, Cisco and Nutanix partner and in conjunction with our governance and compliance process have achieved ISO 9001 Quality Management and ISO 27001 Information Security Management certifications.
- Our customers are global enterprise organisations with a range of complex technology requirements.
- We deliver services globally across a wide range of industry sectors.
- Our people strive to deliver excellent customer service, to exceed expectations and consistently go that extra mile.



OUR SOLUTIONS

We cover a wide range of services and solutions that help to optimise the IT infrastructure of our clients. Our reputation is based on our flexibility and commitment to enabling our clients to excel in their marketplace through the use of proven methodologies and innovative, future-proof solutions.



MANAGED NETWORK OPERATIONS

Systal's UK based Network Operations Centre is manned by experienced, qualified resources.



WIRELESS NETWORK SOLUTIONS

Experts in enterprise class wireless networking solutions.



ENTERPRISE NETWORK SERVICES

From design of new infrastructure to optimisation of existing.



UNIFIED COMMUNICATIONS

Increase productivity and reduce infrastructure costs by unifying communications.



PROFESSIONAL SERVICES

Expertise in assisting customers in both project and service delivery.



PROJECT SERVICES

From defined project layer tasks to full ownership of your project.



DATA CENTRE SERVICES

The provision of optimum data availability and data integrity in a robust secure environment.



CLOUD SERVICES

A cloud based approach to IT, giving companies a more agile approach to infrastructure.



MANAGED SECURITY OPERATIONS

Gain access to Systal's collective global systems and knowledge as well as our highly experienced professionals.



MANAGED RESOURCE SERVICES

Ensure any skill shortages are managed effectively with our flexible managed resource services.

OUR COMPANY VALUES



OUR PEOPLE



DEVELOPMENT



INNOVATION



OUR CLIENTS



DRIVE

OUR VALUE PROPOSITION

The last decade for Systal has seen consistent financial and infrastructure growth as a result of our long term customer partnerships and community of loyal employees. The aspiration of our organisation is to continue this growth by bringing more customers into the Systal engagement model. The satisfaction and pride our team feel about changing the typical experiences clients receive from alternative suppliers drives our passion and rewards.

As technology evolves, Systal's dynamic nature has kept us at the forefront of customer experience in multi-vendor managed and project solutions. The continued refinement of our technical strategy, internal delivery IP and methodology has led to a world class delivery of best practice whilst continuing to match our core principles of flexible, tailored support, whatever the customer, whatever the challenge, whatever the environment. Systal has never lost a client – let us prove to you why.



Our flexibility as a service integrator. We can act as your "stop gap" to build your own internal capabilities.



Our support is vendor agnostic and motivation is aligned to providing the best service.



We work in an agile manner and are quick to react to customer requirements.



We provide tailored, bespoke solutions with customer aligned SLAs, not boxed services.



We are commercially flexible and can prime or work with a letter of authority to manage a wide range of in house and 3rd party services.



We have a way of working, a positive attitude and follow our company values.



We are a partner, not a supplier and will work co-operatively to your objectives.



We continually innovate our service offerings, such as network as a service (NaaS) and infrastructure as a service (IaaS).



We have an excellent delivery and customer service reputation (have never lost a client).



We can integrate vendor sprawl across many different suppliers.



Our services are relevant and address your business challenges and pains – commercially and technically.



We are an honest company and will tell you if we can't deliver a certain technology.



Our selling motivations are not driven by revenue on bandwidth or hardware.



We can work across many industry leading technologies (IBM, Cisco, Nutanix, VMWare (NSX), Palo Alto, Juniper).



We have skilled staff – we hire the best.

OUR TECHNOLOGY PARTNERS

ARISTA

Check Point
SOFTWARE TECHNOLOGIES LTD.

AVAYA

paloalto
NETWORKS

CISCO
Partner
Gold Certified

riverbed

JUNIPER
NETWORKS

NUTANIX

IBM

Microsoft

